

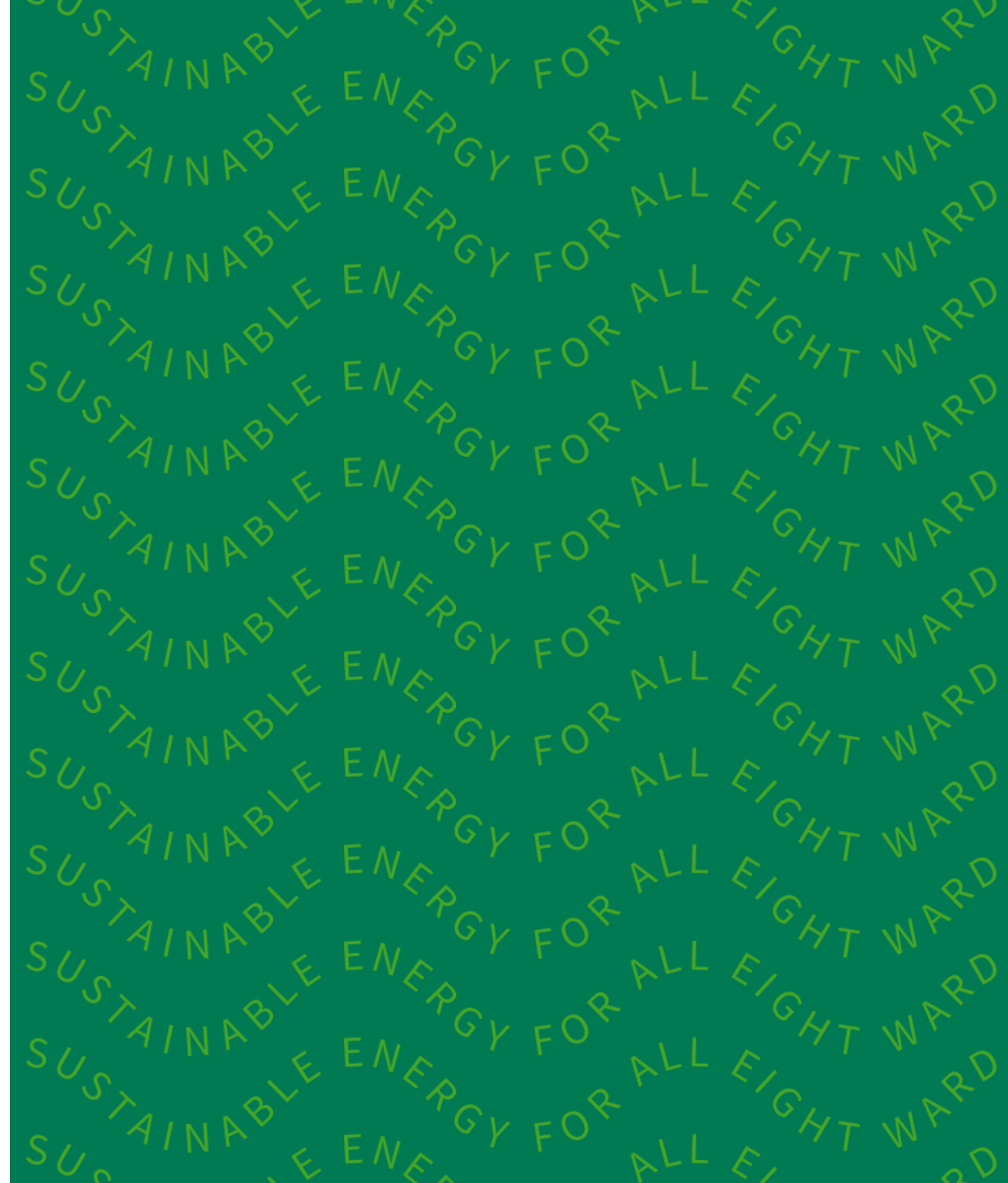


Income Qualified Efficiency Fund (IQEF) FY25 Pt.2 Info Session

Shyaam Simpson, Low-Income Program Manager
January 9, 2025

Agenda

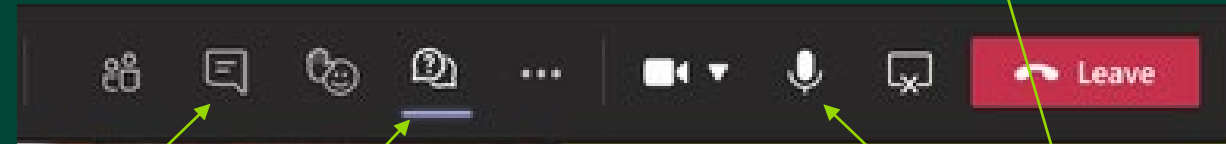
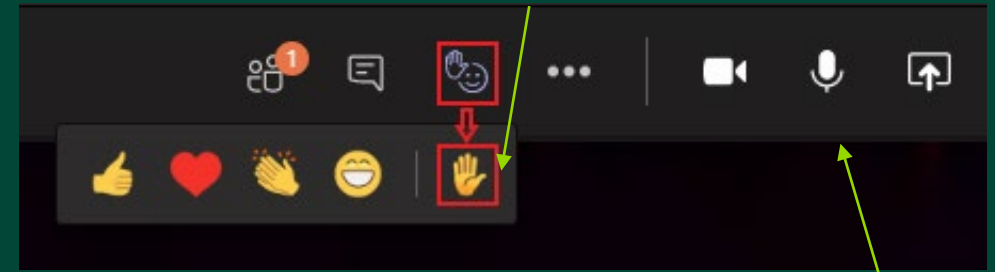
- About the DCSEU
- LI Program Offerings
- Property Income Qualification
- IQEF Overview
- IQEF FY25 Timeline
- How to Apply
 - Required Documents for IQEF Grading
 - [FY25 IQEF Application](#)
 - [IQEF Data Intake Tool](#)
- IQEF Project Selection Criteria
- Q & A



Session Expectations

- Q&A will be at the end of the session.
- Please let us know in the chat section if you are having technical difficulties or difficulty hearing the presentation.
- To submit a question, please use the chat/Q&A to write out your question or use the 'raise hand' feature (see photo). Once your hand is raised the moderator will call on you to come off mute to give an auditory response
- Please put all questions in the chat bar and we will address as many as possible.
- The webinar will be posted on our website for anyone wanting to review the information discussed today at www.dcseu.com/resource-library

Raising Your Hand

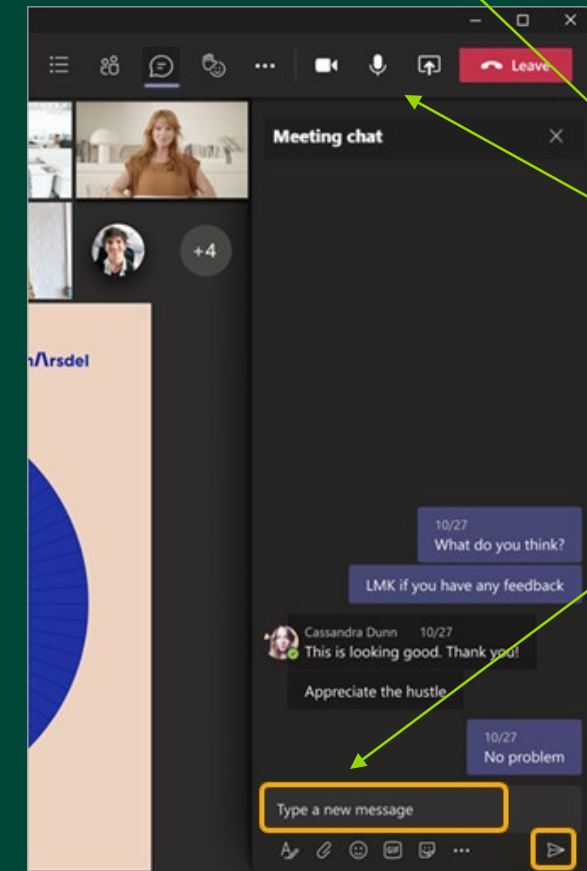
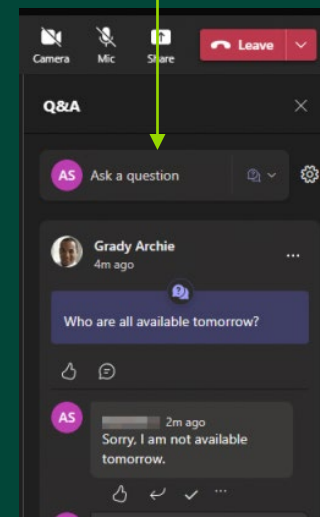


Using Chat

Using Q&A

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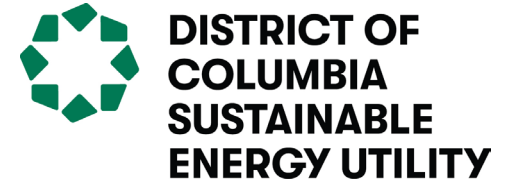
Using Chat



About the DCSEU

The District of Columbia Sustainable Energy Utility (DCSEU) is a community-minded organization committed to making energy efficiency and clean energy more accessible to every person and business in the District. Since 2011, we have helped District residents and business generate more than \$1.4 billion in lifetime energy cost savings. We provide the industry-leading learning opportunities, expert hands-on assistance, and vital financial support that save our communities both energy and money.

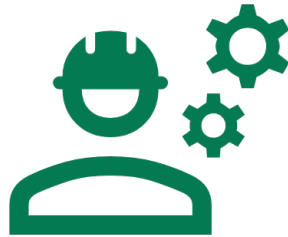
DCSEU Goals



Reduction in Energy, MTCO2e



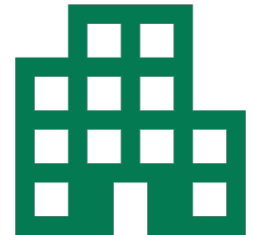
Green Jobs



Local Economic Development



Low-Income Spending



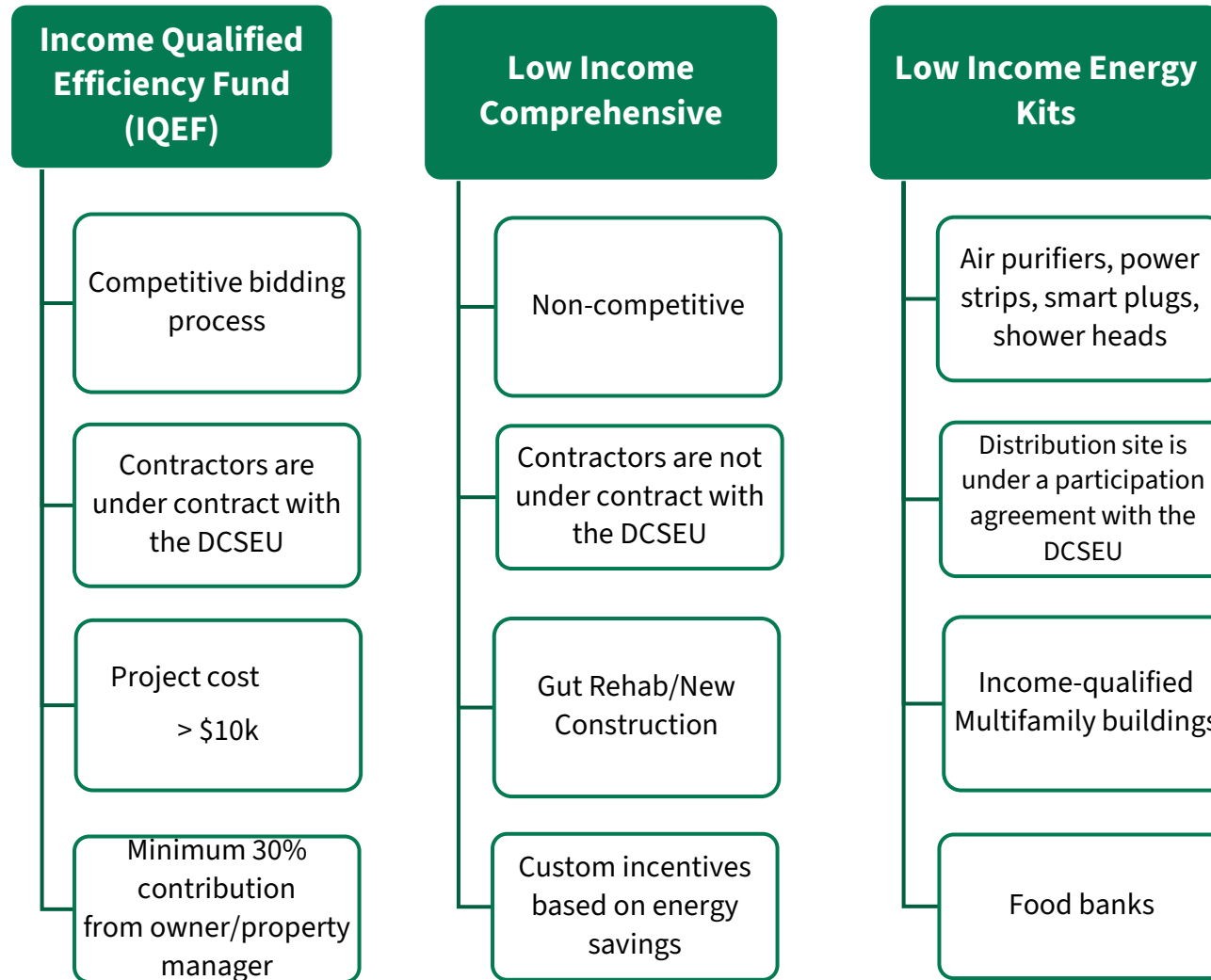
Renewables with EE



Deep Energy Retrofits



DCSEU Low Income Programs



Income Qualification at the DCSEU

- The building must feature restrictions or other covenants requiring that at least 50% of all units are occupied by households with incomes less than or equal to 80% of the Area Median Income (AMI).
- Shelters & [Federally-approved Clinics](#) also qualify for IQEF.
- Multi-family buildings (50% households meet 80% AMI guidelines)

Income Limits for FY 2025

Household Size	Maximum Annual Income
1	\$86,632
2	\$99,008
3	\$111,384
4	\$123,760
5	\$136,136
6	\$148,512
7	\$160,888
8	\$173,264

Rental Limits for FY 2025

Bedrooms	Maximum Rent
Efficiency	\$1,900
1 br	\$2,030
2 br	\$2,430
3 br	\$2,850
4 br	\$3,250

For more info on income qualification - [click here](#)

Acceptable Forms of Documentation
Rent Roll
Tax Credit Letter (DC Government Agency or Internal Revenue Service),
Covenant Letter , (i.e. DCHA, DCHFA, DHCD, Habitat for Humanity)
Medicaid Program Enrollment Form
Company Annual Report



IQEF Importance in the District

- Preserve affordable housing in the District
- Diversify and expand DCSEU's pool of contractors
- Better value of projects for rate payers
 - Energy savings
 - Number of low-income residents served
- Target larger and more comprehensive projects



FY 2025 Overview

- **Budget**
 - ~\$3.5 Million
- **Project Type – Typical**
 - HVAC upgrades, including heat pumps and heat pump water heaters, chillers. HVAC upgrades to heat pump technology that require electrification can be considered.
 - Lighting controls, fixtures, and systems
 - Advanced thermostats
 - Variable Frequency Drives (VFDs)
 - Sealing or insulation
 - ENERGY STAR certified appliances such as: refrigerators, dishwashers, heat pump dryers, and clothes washers
- **Who Can Apply:**
 - Contractors
 - Property Owners/Managers

Key Dates in FY25

Action	Planned Dates/Deadlines
Applications Open	December 3, 2024
Early Bird Submission Deadline	January 31, 2025
Applications Close	February 14, 2025
Decisions Announced	April 14, 2025
Incentive Agreements / Work Orders Issued By	May 5, 2025
Desired Project Completion*	August 29, 2025

***If proposed project(s) cannot be completed by this date, please note this in your application.**

How to Apply

DCSEU Approved Contractors

1. Download the FY 2025 [contractor cover page & application](#) (.pdf) and [Data Intake Tool](#) (.xslm) and complete.
2. Submit your completed FY 2025 application to IncomeQualified@dcseu.com before February 14, 2025.
3. Projects selected for funding will be notified on or after April 14, 2025 (pending virtual remote pre-inspections & analysis review).

Visit [IQEF Webpage](#) for links to:

- IQEF Application
- Data Intake Tool
- How to Request a Property Walkthrough

New Contractors

1. [Submit a response to the DCSEU's RFQ \(reopening soon\)](#) in order to become a DCSEU Approved Contractor. Only contractors who have a current contract with the DCSEU can submit applications for funding.
2. Download and submit your [contractor cover page & application](#) and [Data Intake Tool](#) to IncomeQualified@dcseu.com before February 14, 2025.
3. Projects selected for funding will be notified on or after April 14, 2025 (pending virtual remote pre-inspections & analysis review).

Property Owners/Managers

1. [Request a property walkthrough and project review](#) with a DCSEU Approved Contractor.
2. Please provide the following:
 1. Property Owner / Manager name(s)
 2. Provide Low-income verification
 3. Number of units on property
 4. Mechanical/Electrical Engineer project
 5. Point of Contact
3. The DCSEU will schedule an Approved Contractor to perform a site visit for your project. Property owners/managers may get proposals from multiple Approved Contractors and submit the proposal of their choice.
4. Download and submit your [contractor cover page & application](#) and [Data Intake Tool](#) with a DCSEU Approved Contractor to IncomeQualified@dcseu.com before February 14, 2025.
5. Projects selected for funding will be notified on or after April 14, 2025 (pending virtual remote pre-inspections & analysis review).



Selection Criteria

- Energy Savings: Projects with significant energy savings (\$/MWh) will receive preference.
- Matching Funds: DCSEU is requesting a Minimum 30% customer contribution. Projects with customer contributions of 30% or greater will receive preference and be prioritized.
- Projects with contractors or property owners that have active CBE/SBE certification in FY 2025 will receive preference.
- Early Submission date (January 31, 2025): Customers and contractors who submit their project applications on or before January 31, 2025, will receive preference.

Project Application Expectations

- All applications must be submitted in full with:
 - Signed IQEF application
 - Data Intake Form
 - Specification sheets w/ all measures
 - Photos of existing measures
 - W9 Tax Form From Both Contractors & Building Owners
 - PEPCO Bill
 - Rent Roll
 - Customer contribution
 - Full customer information



Contractor Expectations

- Pre- and post-project photos to be provided
- Projects over \$100k DCSEU will carry out 50% work-in-progress inspections
- Inform of any change of scope – must be approved before purchase/installation
- Submitted in a timely manner
- Submit clear itemized invoices by due dates
- Clear model/SKU numbers and unit prices

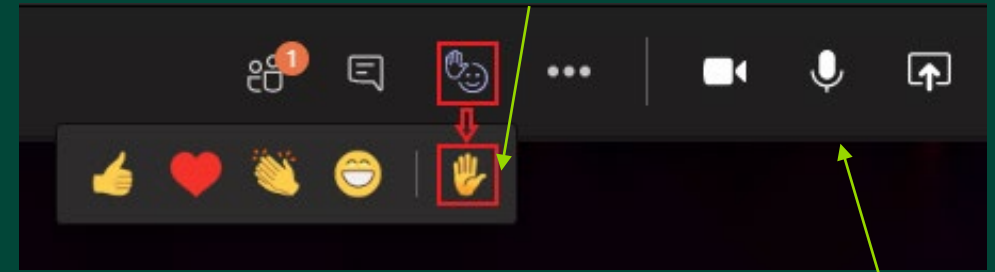
Contractor Information

- **All contractors**
 - Must be under contract with the DCSEU for FY2025
 - Priority will be given to CBE/SBE
 - Insurance – additional insurance required for in-unit projects
- **Green Jobs**
 - Monthly data submission online is required
- **How to become a DCSEU Contractor**
 - Must apply for Request for Qualifications (RFQ) -Attachment 2 – [opening soon](#)

Questions

- To submit a question, please use the chat/Q&A to write out your question or use the 'raise hand' feature (see photo). Once your hand is raised the chat moderator will call on you to come off mute to give an auditory response.

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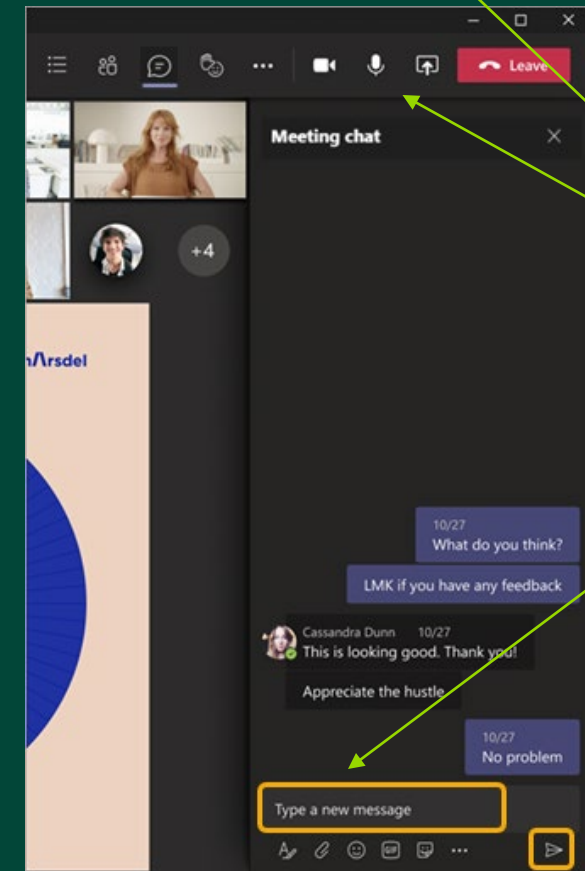
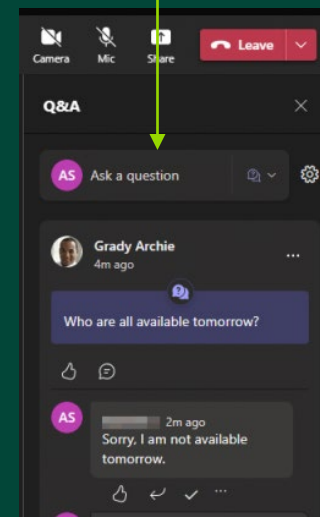


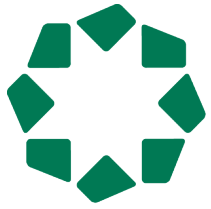
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Using Q&A

Mute Button

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**DISTRICT OF
COLUMBIA
SUSTAINABLE
ENERGY UTILITY**



Thank You

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Low-Income Program Manager

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★ ★ ★ DEPARTMENT
OF ENERGY &
ENVIRONMENT

★ ★ ★ GOVERNMENT OF THE
DISTRICT OF COLUMBIA
DC MURIEL BOWSER, MAYOR